Building Retailer Excitement

In early February, our ongoing prospecting campaign began targeting key retail end users and distributors across the U.S.

- Generates actionable lists of customers to pursue for additional program business by:
 - Driving awareness of National Beef as a <u>preferred partner</u> that delivers programs and support that build value.
 - Building interest and consideration for our product complexes and brands.
 - Currently focusing on Value-Added Brands, Partner Programs, and Ground Beef.

The Big Idea:
Partnership with
National Beef can grow
your business.





How It Works: Basic Ad Click-Through

Targeted audience will receive various ads that click through to a series of landing pages based on the ads' communication strategy. Basic Retargeting Ads will be served when no action is taken from there.

Origination Ad





Partner Programs Campaign Page



Basic Retargeting Ad





No Click



How It Works: Program Engagement

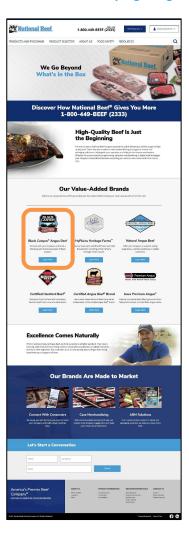
When users interact with a section of the landing page, they will get <u>Program Specific Retargeting Ads</u> based on the content they clicked. For example, a user will receive Black Canyon ads if they click the Learn More button under Black Canyon.

Origination Ad





Value Added Campaign Page



Click-Driven Retargeting Ad



Click



Key Campaign Tactics

Animated and Static Banner Ads, Pre-Roll Video Ads, LinkedIn Ads & Landing Pages

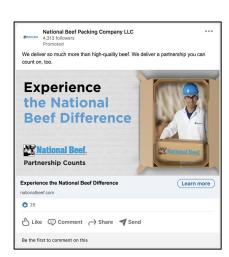
Animated + Static Banner Ads





Pre-Roll Video Ads





LinkedIn Ads

Landing Pages



Partner Programs Page

Value Added Page

Ground Beef Page

Black Canyon Page



4

Ad Examples: NBP Partnership















Ad Examples: Value-Added















Ad Examples: Ground Beef













